

DS – Concept Factoring – A smart Concept in Foreign Trade

DS – Concept Factoring is a multinational Trade Finance company having its Head Office in Germany & branch / liaison offices in Europe, Middle East, USA, Turkey, Egypt, Bulgaria, Hungary, Bangladesh & Pakistan. DS – Concept Factoring has a joint venture with the world leading European Insurance company Euler Hermes which provide the credit shield to the worldwide exporters & Importers.

In Pakistan DS - Concept Factoring is registered with SECP and Board of Investment, Government of Pakistan to operate as Liaison office since April – 2006. DS - Concept Factoring is the only company which provides customized solutions to the Exporters & Importers with the credit invoice insurance without any collateral or guarantee at economical price. Factoring is selling your invoice with deferred payment term to get your money immediately after shipment on acceptance from your buyers, and 100% credit invoice insurance against receivable on

credit terms i.e., D/A, D/P, CAD, LDP or LC deferred terms of payment.

Cash flow security of invoices is the decisive factors for the development and growth of any enterprise. DS - Concept Factoring enable exporters to get 80 – 90% of invoice amount just after shipment to support in smooth cash flow and also provide 100% credit invoice insurance to keep exporters free from any risk of bad debts.

According to Mr. Qaseem Jaffri, Country Head DS - Concept Factoring: We offer best opportunities for the promotion of D/A business through factoring system. Pakistan has huge potential of value added products for foreign trade. The trend of foreign buyers is more towards credit terms which keep our exporters under great mental stress for their receivables which results in substantial loss of

business if they refuse to accept credit terms of the buyers. DS - Concept Factoring took up this challenge by maximizing support to the exporters to achieve their business targets. After the successful operation in Export financing Solution, DS - Concept Factoring have introduced 'Import Financing Solution' for Pakistani Importers, intending to import from any part of the world. DS - Concept Factoring provides credit facility term from 30 days to 170 days for each import transaction on a very economical price than other financial institutions in Pakistan. No collateral or Bank guarantee is required with no effect on existing credit lines.

In the present difficult times when the cost of business is increasing every day and the banking channels are getting more conservatives, DS - Concept Factoring can be considered as a valuable partner, capable of delivering Cash flow, Security and credit investigation of foreign buyers for the trading companies. Courtesy: DS Factoring Pakistan. ♦



Syed Qaseem Jaffri, Country Head, DS-Concept Factoring addressing to importers and exporters in Seminar.

BOOK REVIEW

A new publication from Textile Media Services — Automotive Textiles

The changing landscape for Tier 1 and Tier 2 suppliers 40 company profiles — provides the latest analysis of the fast-altering global automotive textiles industry and builds on the expertise of MobileTex, the monthly newsletter for the transport textiles sector.

Featuring an overview of the global automotive industry and the wide-ranging use of textile materials in vehicles, the second edition of this unique report covers the latest developments with regard to product areas and leading players, bringing together the key themes that are forecast to play a prominent role in future generations of automotive textiles.

Written by Adrian Wilson, this in-depth publication, with more than 270 pages and over 100 tables, identifies:

- ❖ the current structure of the market for automotive textiles;
- ❖ the rapid consolidation that has occurred over the past few years;
- ❖ key trends in the global automotive industry;
- ❖ principal drivers for automotive interiors;
- ❖ current and future production methods for automotive textiles;
- ❖ challenges and threats to the increased use of automotive fabrics;
- ❖ future trends in automotive textiles.



Published in September 2009, the report features 40 profiles of leading players in the global automotive textiles sector, including: Ames Europe, Aunde, Autoliv, Borgers, Carcoustics, China New Trend Group, Decoma/Magna International, Donaldson, Eybl International, Faurecia, Feltex Automotive/KAP International, Fibertex, Freudenberg Nonwovens, FS Fehrer, Grupo Antolin, Grupo Copo, HP Pelzer, International Auto Components Group, ITG Automotive Safety, Japan Vilene, Johnson Controls, Key Safety Systems, Lear Corporation, Lydall, Michel Thierry/Fezko, Miko/Asahi Kasei, Milliken, Prevent Group, Rieter Automotive, Sandler, Seiren, Shawmut, Suminoe Teijin Techno, Tachi-S, Takata, Toyota Boshoku, Trèves Group, Trevira, TRW Automotive, Uniproducs (India).

The report can be purchased from: Textile Media Services Ltd, 2A Bridge Street, Silsden, Keighley BD20 9NB, UK. Tel: +44 1535 656489. Fax: +44 8700 940868. E-mail: info@textilemedia.com Website: www.mobile-tex.com. The print version is priced at GBP445 (including airmail delivery).

Other titles from Textile Media Services include MobileTex, Textiles Eastern Europe, Textiles South East Asia, Central & Eastern Europe Textile Business Review and South East Asia Textile Business Review. Further information from: www.textilemedia.com. ♦